



PRESS RELEASE

Steuben Trust Company welcomes Anthony Lanza To Manage Their New Full Service Branch in Clarence



HORNELL, June 11, 2018 - Brenda L. Copeland, CEO and President John S. Eagleton of Steuben Trust Company are pleased to announce that Anthony Lanza of Lancaster, NY has accepted a position as Clarence Branch Manager. Initially, Mr. Lanza will be working from the Steuben Trust Company Representative Office located at 2701 Transit Road, Suite 141 Elma, NY 14059 until the new branch officially opens.

Most recently Tony was an Area Retail Leader at Keybank where he led retail sales teams in multiple geographic areas. He is a market leader with years of experience working in the financial services industry for several Fortune 500 companies. His proven record of successfully leading teams and implementing sales strategies to consistently exceed expectations will be a great asset for Steuben Trust. He is a dynamic and passionate leader who thrives on developing winning teams through actively coaching and motivating individuals to build knowledge and confidence.

Mr. Lanza will be tasked with opening Steuben Trust's first full service branch in Clarence and continuing to build relationships in the Buffalo market.

Tony is a lifetime Western New Yorker currently residing in Lancaster with his family. He enjoys watching his kids play soccer, traveling, cars, and anything outdoors!

Mr. Eagleton stated, "We are very pleased to have Tony join our team at Steuben Trust. His significant experience will be very valuable as we open our first full service branch in the Buffalo market."

Steuben Trust Corp. is the parent company of Steuben Trust Company chartered by NYS in 1902 and member FDIC. The Bank currently operates fourteen offices in Steuben, Allegany, Livingston, Monroe and Wyoming counties, as well as a representative office in Erie County. To view all of the products and services Steuben Trust Company offers visit <http://www.SteubenTrust.com>.

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